# **PLAN OF ACTIVITIES**

(Under Rule 2(1) (I) and Rule 23 (1) of Trade Organizations Rules, 2013 as Audited by Chartered Accountants.

# For the period 1st October 2020 to 30th September, 2022 (Three Years)

S.No. Activity	Date of Commencement	Date of Accomplishment	Financial Impact	Intended Goals
	Commencement		32.57	
1. Conferences/Seminars on Income Tax/Sales Tax	Every year	Every year	Rs. 40000/=	See Notes -1.
2. Seminar on Customs Valuation Rulings/Rules	Every year	Every year	Rs. 40000/=	See Notes -2.
3. Pre & Post Budget Conference	Every year	Every year	Rs. 50000/=	See Notes -3.
4. Seminar on Shipping Rules / Laws	2020	2022	Rs.100000/=	See Notes -4.
5. Arrange visit to Exhibition "PAPEREX India	2020	2021	Self Finance	See Notes -5.
6. Arrange visit to Book Fairs	April, 2021	2022	Self Finance	See Notes -6.
7. Arrange visit to China & Indonesia	2020	2022	Self Finance	See Notes -7.
8. Arrangement of Annual General Business 2 Busines	S			•
(B2B) meetings	2020	2022	Self Finance	See Notes-8.
9. Arrange seminar on Traffic Rules	meeting every year	every year	Self Finance	See Notes -9.
10. Publish Annual Diary	every year	every year	Rs.60000/=	See Notes 10.
11. Arrange awareness programs on provincial				
and local taxes	2020	2022	Donations	See Notes-11.
12. Seminars on Anti-Dumping Laws/Investigations	Every Year	Every year	Rs.30000	See Notes -12.
13. Seminars on Banking Rules/Money Laundering	Every year	Every year	Donation	See Notes -13.
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Secretary General

Chartered Accountant



# APPMA/CS (19(231)

Notes: 1

Conferences/Seminars on Income Tax: The intended goals are to educate the members about filing of Income Tax Return to fulfill their tax liability and pay their due share in the exchequer every year. In the conference the Honorary Legal Experts will be invited to explain the same and answer the questions of the members about the tax compliance. The Association will provide the stationary and relevant documents/forms to the members attending the conference and provide them with the light refreshment. The cost of the conference will be managed by the Association. Arrangement made at the place adjacent to the office of the Association.

# Notes: 2

Seminar on Customs Valuation Rulings/Rules: The intended goals are to prepare the recommendations for the imported values of Paper & Paper Board. This will help the Customs authorities to issue Valuation Rulings for uniform collection of the duties and taxes at the stage of Customs valuation all over Pakistan. The Customs Valuation Department issues the Customs Valuation Rulings on the recommendation of the Association. These Rulings are issued for minimum 90 days and are updated and revised from time to time. Through these Seminars which would be arranged whenever needed, members get the awareness of the International Prices of Paper and Paper Board. In the said Seminar the Indenters and Importers among the members share their knowledge and future market position. The Association will provide the stationary and relevant documents (if needed) to the members attending the seminar and give light refreshment. The cost of the conference will be managed by the Association. Arrangement made at the place adjacent to the offices of the Association.

# Notes: 3

**Pre & Post Budget Conference:** This conference is arranged in two phases. The goal of the first phase of conference every year is to prepare the pre-budget proposals for the Federal Budget. These proposals are sent to the concerned Government Ministries, FBR and FPCCI for inclusion in the forthcoming budget. While in the second phase, after announcement of the Federal Budget the post budget conference is held to discuss the impact of the budget on the paper and paperboard trade. These conferences provide the awareness to the members about the changes taking place in the laws and taxes on Paper Trade. The Association will provide the stationary and relevant documents to the members attending the seminar and give light refreshment. The cost of the conference will be bear by the Association. Arrangement made at the place adjacent to the offices of the Association. The Association will manage the cost of dispatch of proposals to the Government and other relevant departments and the expenses of meeting with the government officials in and outside the Association.

# Notes: 4

Seminar on Shipping Rules / Laws: Majority of the members are the Importers. They are paying huge amount on account of Shipping Charges to the foreign Shipping Companies and their Agents in Pakistan. These charges vary from company to company. Association arranges the seminar for awareness among the members about the Laws of International Carriage of Goods and their charges. These seminars will help them to negotiate the charges and save the foreign exchange for the Country. These seminars will be arranged from time to time. The

Association will provide the stationary and relevant data to the members attending the seminar and provide light refreshment to the participants. The cost of the seminar will be managed by the Association. Arrangement made at the place adjacent to the offices of the Association.

#### Notes: 5

Arrange visit to Exhibition "PAPEREX India. This Exhibition is biannually held in the month of December. In 2019 this exhibition is going to be held at New Delhi, India from 3-6 December, 2019. It is an International Exhibition where from all over the world renowned producer of paper and paper board and machinery exhibit their products. The Association liaisons between the organizers of the exhibition and the members, who desire to attend the Exhibition for promotion of the Trade. The cost of the visit will be managed by the members themselves. The visit will help in import/export of good quality paper & paperboard at cheaper cost to reduce the burden of the common men on the educational expenses and reduce the packaging cost of products exported from Pakistan.

# Notes: 6

Arrange visit to Book Fairs: Two International Book Fairs are very popular in the world. One is held in London UK and another in Frankfurt Germany. In these International Fairs, Booksellers, Publishers and Merchants from all over the world participate and visit. The Paper & Board Suppliers are also visit to contact the book publishers for selling the different types of papers. It is an opportunity for Members to know about the quality and cost of paper and other items for the betterment of the country's economy. The Association liaisons between the organizers of the exhibition and members specifically for booksellers who desire to attend the Exhibition for promotion of the Trade. The cost of the visit will be managed by the members themselves. The visit will help in import/export of good quality books at a cheaper cost for the students as well as book readers. It reduces the burden of the common men on the educational expenses.

# Notes: 7

Arrange visit to China & Indonesia: China and Indonesia are the major partners in Paper & Paper Board import into Pakistan. These countries are big producers of Paper and Paperboard. Members frequently visit these countries to find out the cost effective paper and board for the Country. They get knowledge of the latest technology of the industry exist in China & Indonesia specifically with related to the environment. Association send delegations whenever needed at the desire of the group of members as planned from time to time. The Association liaisons between the organizers of the exhibition and members who desire to attend the Exhibition for the promotion of trade. The cost of the visit will be managed by the members themselves. The visit will help in import/export of good quality paper & paperboard at cheaper cost to help and reduce the burden of the common men on the educational expenses and reduce the packaging cost of products exported from Pakistan.

# Notes: 8

**Arrangement of Annual General Business 2 Business (B2B) meetings:** On the request of the members, these meetings are arranged and these are like an exhibition. It is arranged in a big ground with sports and fun activities/entertainment for full day every year. In this program whole day activities are arranged. Members exchange their business cards and display banners and arrange their own activities to attract members towards their products and name of the

company. The related business organizations like banks and others also participate in these meetings and offer their services to members. These arrangements are also made on the basis of self-finance. The association arranges the meetings and members pay the cost of it. This arrangement will also provide monetary benefit to the Association which helps in meeting the recurring expenses of the Association.

Notes: 9

**Arrange seminar on Traffic Rules:** To educate the members and their employees, Association arrange seminar in collaboration with the Traffic Police on traffic rules in Karachi and Lahore. Further, arrangements are also made for training classes for those who intend to get the driving license.

Through these seminars and training programs, the Association fulfills its social responsibility for the better traffic management in the cities. The Association will provide the relevant stationary and relevant data to the members/participants attending the seminar and provide light refreshment. The cost of the seminar will be managed by the Association. Arrangement made at the places adjacent to the offices of the Association.

Notes: 10

**Publish Annual Diary:** Every year a diary will be published. Members contribute in this project through donations in shape of advertisement to be published in the Diary. The Association will save some money from this project.

Notes: 11

Arrange awareness programs on provincial and local taxes: There are dozens of Provincial Local taxes applicable on shops and establishments, which include Professional Tax, Social Security, EOBI, Health, Trade License etc. The intended goals of this project are to educate the members about these laws to fulfill their tax & social liabilities and pay their due share. In these programs the Honorary Legal Experts will explain the same and answer the question of the members about the tax compliance. The Association will provide the stationary and relevant documents/forms to the members attending the conference and provide light refreshment. The cost of the conference will be taken care by the Association. Arrangement made at the place adjacent to the office of the Association.

Notes: 12

Seminars on Anti-Dumping Laws/Investigations: In Pakistan Anti-Dumping Duties Act was promulgated. The Local Paper & Board Manufacturers many times requested to the National Tariff Commission to impose the Anti-Dumping Duties on Different types of Paper & Paper Board. The purpose of seminar on Anti-Dumping laws is to educate members and stakeholder about this law. The National Tariff Commission issue notices when such applications are received from time to time. The Association through these seminars and meeting guide the members to counter the imposition of dumping duties on Paper & Paper Board. These seminars are arranged as and when needed. There is no financial impact on the Association's account as the stake holder manages the expenses of the meeting / seminars as well as the charges of legal teams hired for this purpose.

# Notes: 13

Seminars on Banking Rules/Money Laundering: In recent past laws regarding movements/transfer of money has rapidly changed international as well as within the country. In this regard a Standing Committee on Banking & Dry Ports has been formed. The objective of the standing committee is to arrange seminars to educate members regarding the changes in the Banking laws/money transfer so they can receive & make payments as per the law to avoid any violation of Money transfer. The Association will facilitate in arranging these seminars when and where the Standing Committee decide from time to time. The Association will provide stationary and relevant printed materials to the members attending the seminar and provide light refreshment. The cost of the conference will be managed by the Association. Arrangement made at the place adjacent to the office of the Association.